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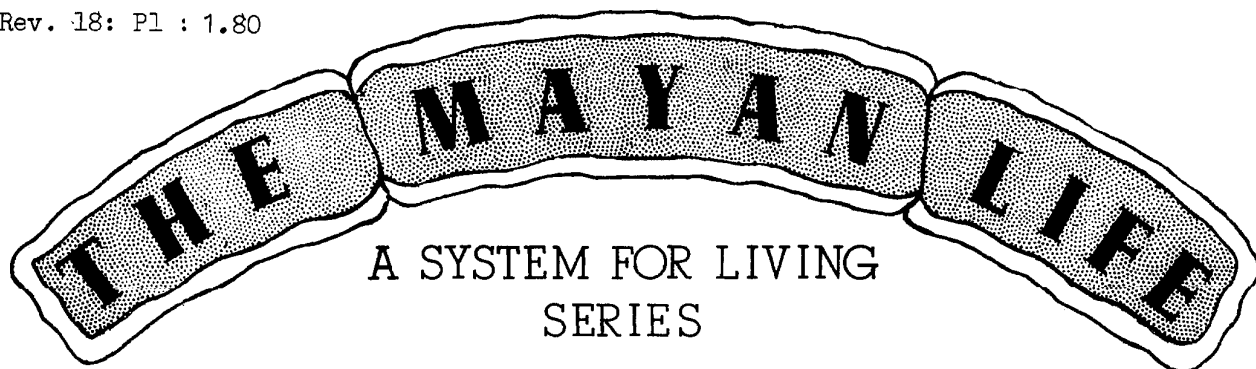
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Degree 3

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THE GOLDEN GEMS OF LIFE

Success and Happiness

Here Is A Revelation That Will Multiply Your Joys Immediately
And Pay Dividends The Rest Of Your Life.

Beloved Companion:


Greetings in   .

We now approach that part of your instruction designed to aid in your material success. We wish to impart to you certain principles to be used in your social and commercial dealings with your fellow beings, principles which you as an enlightened Being know in your Consciousness but have perhaps failed to note and, therefore, often failed to use. This lecture is an important one in your advancement to further honors. It is a first preparation for the Pyramid Rites in which the Fourth and Fifth Degrees are to be bestowed upon you.

You are of the Third Degree now, preparing to advance into the Fourth Degree and the Fifth Degree. The total of these numbers is equal to three times three. To this same extent your wise understanding should have multiplied since the time of your first preparation. (And the number of letters in "wise" is four. In "understanding" there are thirteen which equals four. And in "time" there are four. The sum of three times four is twelve whose meaning is known to you and which number equals three, your present power).



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The first three Degrees of Mayanry have to do with a primary study of and the creation of your perfect  . This symbol's meaning is known to you. It represents the four divisions of your Being and illustrates their duality. Four is the number of the cross; also the number of the nature of ordinary life in a three dimensional world.

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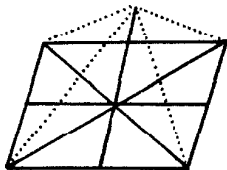
But also  represents the base, the foundation of the pyramid. Upon this four-square base a central point is to be raised and thus the PYRAMID of your Being is formed. In this way the pyramid represents your ultimate evolution and development. Only by adding the principles of  to all four sides of

the symbol of your  can this be accomplished.

The apex of the pyramid is the Symbol of Being's Fifth point. And thus, 5 is called the "Number of The Pyramid". It is the point of Being nearest Heaven and therefore in symbology, nearest God. The statement, "From above, all Blessings flow", is often symbolized in ancient drawings as . The triangle in this position  indicates the point of reception in the symbol, . This symbol is sometimes reversed in ancient drawings. Then the two triangles are shown thus . The meaning remains substantially the same, however, and its great message to man will be revealed to you later.

As the pyramid is a more highly evolved Symbol of BEING, so it is also the symbol of a more highly evolved Being. As you are evolving by constant development through the thoughts these lessons inspire, it is fitting that this symbol be explained in part. When you, in time, complete its capstone you not only complete the creation of a PERFECT thing but you, yourself, will have reached the zenith, the pinnacle, the acme, the culmination of all your thoughts and efforts in this phase of life.

When that transcendent point is reached, you can truly say that you have become a Master.



Until then, however, there is much of trying and working but many are the rewards on THE WAY. The Mayan, on the Path, is constantly evolving and developing, erecting and climbing, building and creating. And this goes on in all departments of your Being.

Upon this foundation do you build until men speaking of you shall say as Hamlet said: "I shall not look upon his like again".

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Instructions which you have received have mainly given you an awakening to your possibilities in the invisible realms of your Being. In the SYSTEM FOR LIVING SERIES we deal more with your life in the physical realm, that which some call "the practical side of life".

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None of these departments of Being should be neglected. If a person is to live life properly in civilization as it is constituted today, he must have some of this world's goods. It is with the object of assisting you in this way that in this series you will hear much having to do with the attainment of material things; not with the purpose of showing you a way to gain at the cost of another but with the idea of enriching the other's life while you benefit yourself. Mayans worthy of the name, no matter how much they learn of the higher secrets to come, would not be guilty of using these principles to take advantage of a fellow being who is less highly evolved.

For a good man, whether a Mayan or not, should be interested in providing for his dear ones and himself some of the pleasant, material comforts of life. That should not be his sole purpose but it should be one of his objectives.

RECORDING Ambition, offspring of Will and Desire, is of the Spirit, tempered by
CHARACTER the Soul, directed by Mind but usually having to do with the things of
the Physical. Because of this, Ambition and Desire are temporal and are
only of passing importance. For this reason they must not be let out of control so
that they dominate our Being. A balance must be kept; for everything you do, every
thought you think is RECORDED IN THE DEPARTMENT OF YOUR SOUL THAT IS CALLED CHARAC-
TER. And your Character dominates all your Being and all your experiences through
ETERNITY.

When Desire goes out of control it becomes GREED. Greed leads to covetousness and other evils follow. This destroys good character, good spirit and a pure mind. Only in the Soul do Good and Evil exist. And to the extent that Evil exists there does it destroy Soul.

It is strange, isn't it, that so few of us are ever really sure of what our Desires really are? It is odd that even after we have had demonstrated to us the fact that our Desires are fulfilled, we still often find that we must battle doubt. PERFECT FAITH, like other things of perfection, is very rare!

A man I know said his Desire was to be rich, that he had desired it for many years but in spite of that he was not rich. He told me he had managed to save only a few hundred dollars. He had worked steadily, was working now but somehow he just couldn't seem to get ahead.

I asked him what work he engaged in for his living. He told me he was a radio engineer. Now, I knew that radio engineers are notoriously NOT overpaid. Most of them work in radio for their love of science, their love of the mysterious or their love of intricate problems to be solved. It is a field that, while comparatively new, is already overcrowded.

"Isn't it true", I asked him, "that the owner of this radio station where you are now employed makes a great deal more money than you do?"

He replied that it was so. "Well,", I said, "you can build radio stations; why don't you build a station of your own? You do not have capital it is true but you have sufficient funds to build a small station that could bring you larger earnings than you receive now. With your increasing earnings you could build a bigger station which would bring you still more money and so on".

"Yes, that was true", he thought, "but I would rather not be tied down to a piece of property". There were various other difficulties he mentioned but the truth of the matter was that he

didn't really desire to be rich. If he did, the difficulties would not matter.

True, he often thought how nice it would be to be wealthy but he did not really DESIRE IT.

THE PROOF OF WHETHER YOU DESIRE A THING OR NOT IS WHETHER YOU GET IT!

Many a person thinks he knows what he desires but if he hasn't got it or is not on the way toward getting it THEN it simply means that he is fooling himself - HE REALLY DESIRES SOMETHING ELSE!

The first step toward getting our Desires is to FIND OUT WHAT IT IS THAT WE REALLY DESIRE. Try that yourself, right now. What do you Desire? Careful now -- stop and analyze what you think you desire. Do that CAREFULLY. You are quite likely to discover that it isn't at all what you first thought you desired BUT SOMETHING ELSE!

Our radio engineer finally discovered that what he really desired was a berth where a steady income was assured while he studied out deeper and more intricate problems in radio!

Now, this was very commendable, it was the true scientific spirit and all that sort of thing but the point is that he THOUGHT his Desire was to be rich! When he discovered his error he substituted the Desire to be well off. Within a week he asked for and received an increase in pay. Soon he had organized a school, teaching radio engineering to beginners. He slipped for a while from holding his Desire for more money uppermost and was about to lose his establishment.

We had another talk. I reminded him of his Desire for money as opposed to his natural Desire to delve deeper into scientific problems. He left me filled again with this Desire for money. Within a few years he had built up his school like a fine machine so that all he needed to do was turn on more advertising to get more financial returns. Now, he has money enough to go back to his original and very worthwhile Desire.

But all his life previous to that he had not analyzed his Desire enough to be Consciously aware of what it really was. Consequently, he was getting what he desired while mistakenly thinking he desired something else. When he directed his Desire to conform with his erstwhile idle wishing, he got results.

Know what it is that you really desire.
Fix that Desire firmly.
Keep it in mind every necessary step
Of The Way, and unless it is against
Nature, YOU'LL GET IT!

A man in the valley may wish himself to be on the mountain tops. But unless he desires it enough to perform each necessary step or action to take him

there -- he is not likely to arrive!



A woman came to me and told me of her great Desire to have five thousand dollars. No, it did not fly in her window nor appear miraculously in her outstretched hands. I asked her why she wanted that particular amount of money. She said, "I have always been artistic and I want to go into the interior decorating business and I could get a partnership in one for five thousand dollars".

I pointed out to her, then, that her Desire was really to be a partner in another person's business, that the wish for the five thousand was only incidental and that it was not a very strong wish in itself.

Further analysis showed that her thought energy was expended on hazy dreams of lying on a beautiful divan and being "arty" while her partner did the work. You see it was more of a lazy, half-hearted dream than a Desire.

If her Desire had been real and strong, she would have gotten that five thousand dollars long before her visit to me even if she slaved for it at a dollar at a time.

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A young man of my acquaintance said he desired to own a certain excellent corner property in his town. He was making a pretty good income, too, and saved his money. But I noticed that every year he would get the newest model automobile when it came out. Somehow he never did buy that property. You see, he DESIRED the new model automobile more than the corner lot. Because he is an intense sort of person he may some day succeed in buying that property but he could have had it long ago if he had desired it intensely enough.

For emphasis, then, let me repeat again:

First, know WHAT you want. There are many things to choose from. You may have any of them or all of them if you really DESIRE them. And, the proof of whether you desire a thing or not IS WHETHER YOU ARE GETTING IT!

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Most people who have less money than they need think that what they want is money. But CAREFUL analysis will show them that what they REALLY desire is something far different!

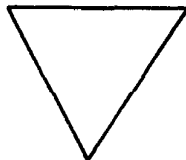
"If I only could have this or that", is an expression often heard. My friend, YOU CAN - if you really desire it!

"If I only could" is a statement of disbelief. IT IS FAITH IN REVERSE. It is saying without using the words - "I CANNOT".

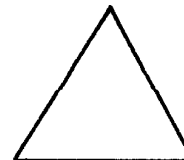
THE GARDEN OF EDEN IS NOT CLOSED TO THE CHILDREN OF OLD ADAM AND EVE!

THE LAND OF HEART'S DESIRE IS ALL ABOUT YOU!

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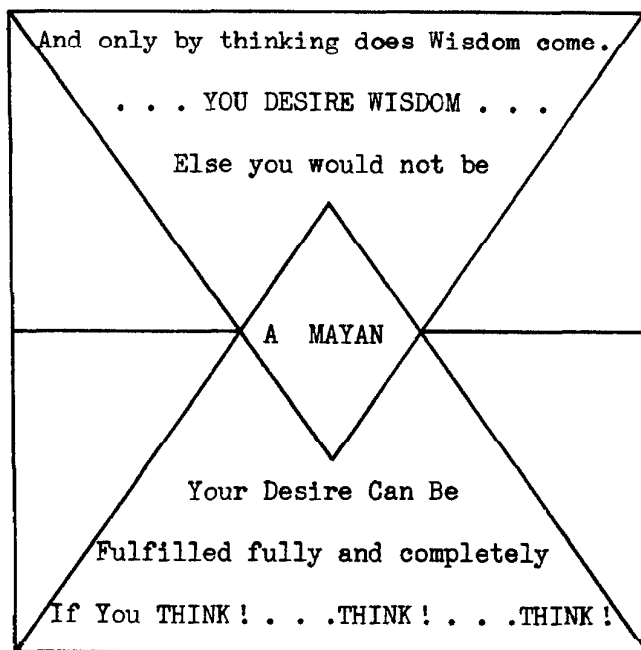
DOWN FROM ABOVE POUR GOD'S FULFILLMENTS
But We Must Reach Up And Build To Get All of Them
WE, TOO, IN OUR SMALL WAY MUST BE CREATORS.



The fulfillments must be earned and paid for. We are not born with wisdom but merely instincts. Wisdom must be striven for, desired, gone after, concentrated upon and earned with the sweat of effort.

All your Companions have had to study and work and think and strive to understand before they would accomplish these things or teach them. The Path they followed, you are now following. But just as they did, so will you have to study and work and strive to get the full understanding of these principles. Merely casually reading these Lecture-Lessons will not give you the Revelation they contain. Slight nothing. When you come to a symbol, speak the words or thoughts it represents. No matter how often you look at the Mayan Symbol for Being, think of what it represents. Speculate on the play of energies constantly occurring in the different parts of your Being. Let this symbol lead your thoughts to further and deeper understanding of God, Nature and YOURSELF.

The words are here before you. The thoughts are behind them not in them. And the wisdom is floating around somewhere else beyond these written pages of mine. Look at them as they lie here printed on this page. Look at them a thousand years but you will learn nothing until you THINK about their message!



Yes, Beloved Companion, thoughts are things. They control our Beings: they crystallize in the department of Character within our Soul; they materialize the things truly desired by our Spirit and directed by Mind to materialization in the Physical.

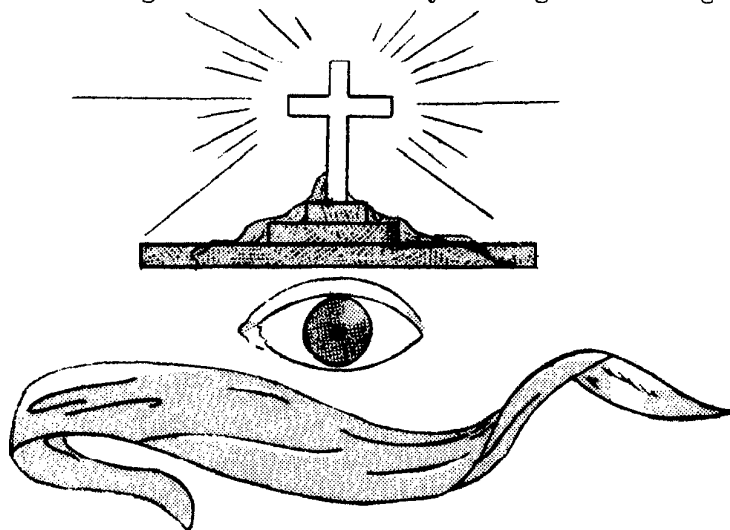
But there is a law of compensation governing all the Universe. For every action there must be a reaction. For every Desire fulfilled THERE MUST BE PAYMENT!

The price must be paid before we can truly gain anything we desire. The payment may be in the nature of striving for its attainment, it may be in the nature of working to obtain it or it may be paid for by sacrificing other things. BUT THE PRICE MUST BE PAID . . . ONE WAY OR ANOTHER!

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One must study to attain wisdom. That is wisdom's price. It cannot be had without concentrative, thoughtful study. But think what a delightful reward that is for a pleasant occupation - THINKING!

Of course to the unevolved person, THINKING is a painful procedure. Until it becomes a habit to be thoughtful it continues to be more or less painful. But when the habit of thinking is once formed, thinking is delightful. It is a joy because it is creative. When the habit of thinking is formed, wisdom is present. Wisdom is the reward. And Wisdom begets more Wisdom. The degree you possess in Wisdom is weighed and balanced EXACTLY according to the amount of your right thinking!



WHEN THE HABIT OF THINKING IS ONCE FORMED, WHOLE NEW VISTAS ARE OPENED FOR YOUR ENJOYMENT. IT IS AS THOUGH SCALES HAD BEEN REMOVED FROM YOUR EYES. AS THOUGH YOU HAD BEEN BLIND AND HAD RECEIVED SIGHT, AS THOUGH YOU HAD BEEN DEAF AND HAD SUDDENLY RECOVERED YOUR HEARING. IT NOT ONLY BRINGS YOU NEW PLEASURES BUT BRINGS YOU NEW APPRECIATION OF THAT WHICH YOU ALREADY HAVE. THUS IS YOUR HAPPINESS INCREASED.

Dale Carnegie in his remarkable book, "HOW TO WIN FRIENDS AND INFLUENCE PEOPLE", which, by the way, has sold over 2,500,000 copies, expresses Mayan teachings whether he realizes it or not. Get a copy from our book department and read it. It will do you good. In an anecdote illustrating "How To Make People Like You Instantly" he relates how a man got a \$90,000 order from Mr. Eastman, of Kodak fame, when everyone predicted that he wouldn't stand a "ghost of a chance".

He accomplished it by thinking a little before he spoke and then pleasing Mr. Eastman by a sincere appreciation of the magnificently beautiful woodwork in his office.

That was point number one to remember in Mr. Carnegie's chapter on "How To Make People Like You Instantly". Of course Mr. Eastman liked a man who appreciated the same things he did. It instantly made them Companions. They had the same likes and dislikes, the same appreciations, the same tastes. They were drawn to each other by a feeling that they knew one another's mental processes. They are akin, or as occultists say, "attuned".

But observe this. The book tells us, "Mr. Eastman turned and watched the other man as he rubbed his hand across a wall panel, then said: 'You remind me of something I had almost forgotten. It is beautiful, isn't it? I enjoyed it a great deal when it was first built. But I come down here now with a lot of other things on my mind and sometimes don't even see the room for weeks at a time'".

Mr. Carnegie continues, "Then Mr. Eastman showed him about the room, pointing out the proportions, the coloring, the hand-carving and other effects he had helped to plan and execute".

You note that Mr. Eastman for a long time had missed the joy of thinking appreciatively about that room. When another man's praise reawakened his appreciation of it, his pleasure was renewed and naturally he liked the man. He had brought him renewed happiness. Why, it was almost as though the man had built him a new room and presented him with it. Of course he was drawn to a man like that.

That is only human nature. Don't you like people who make you happy? Don't you feel drawn toward people who make you appreciate the things you do and the things you have? Don't you prefer to have people around you who think, who appreciate and are grateful for what they have?

Or do you prefer grouches, whiners and chronic complainers? Don't bother to answer. We know what your answer is. That is why we are Companions.

If you want to make people like you, appreciate them and let them know it. There is something good in everyone. Find it and sincerely appreciate it - out loud.

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A pair of newlyweds on their honeymoon and their guide, a weather-beaten old "sourdough", were viewing a western sunset of unusual beauty. The woman, young, romantic and, therefore, beautiful, was in ecstasy; exclamations of rapture simply poured from her lips. Her young husband, led by her enthusiasm, found joy in it too. The old sourdough snorted and said, "H'mph! Them clouds likely'll bring a hail storm

and the copper-color of 'em means high winds and plenty of it. Come on, head for home 'fore we all gits kilt":

Which of these people made the happiest Companions? Which would you like to spend your future with? Never mind. We know it won't be the old grouch.

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The world doesn't care for grouches. YET MOST OF THE PEOPLE YOU MEET ARE GROUCHING A GREAT DEAL OF THE TIME. It may be over something important but the chances are that their grouch is over some trivial thing better forgotten.

If you permit yourself occasional grouches when you feel that you are "entitled to be grouchy" you will soon find that your grouches extend in all directions to take in ever more trivial things. Until, before you have begun to suspect it, you will find that people are avoiding you and that you have become "an old grouch".

You Companions, who are married give this some Special Thought. Be frank and honest with yourselves! Have you become a grump without realizing it? Most of us, if we search a little, will find cause to reform. And your popularity will start to increase immediately you remedy it.

The single grouches will not get married, anyway, until they remedy that habit by thought and appreciation.

This same fundamental principle of the habit of appreciation works in the home the same as it does in business. Apply it, try it, use it and YOU, as well as those around you, will be happier. Again we say:

"Give, and Ye Shall Receive".

GIVE HAPPINESS. Give the ability to appreciate what you have to others: Not by saying, "Let me admonish you to appreciate what you have". That is too obvious and besides they'll resent that business about "admonishing them".

Instead, start by appreciating it yourself. Let them know you consider what they have beautiful or fine or graceful or whatever applies to the thing you admire. Be sure you are sincere. If you are not - say nothing. Be sincere in all you do and say. And when you sincerely praise some deed or some possession of another's don't be backward about making sure that you are praising it. You will see them begin to glow inside even though they try to hide it. A smile will break on their lips and, as appreciation dawns in them, they will begin to like you.

But remember, in all things Be Sincere.
"There is beauty in almost everything,
If we but have the wit to see it".
Learn to look for hidden beauty
In everything and everyone.

And, when you see it don't be selfish and keep it a secret. Let others enjoy it and see the beauty of it too. Tell the one who owns it first. Then point it out to others!

Of course, there are other things to admire in life besides mere beauty. A son or daughter, studying hard at lessons in school or taking their first job in the world of business, deserve some thoughtful appreciation. So does a friend or acquaintance trying to get a foothold or struggling to keep a business going.

Even successful business men are grateful for appreciation of their cleverness. The mechanic who fixes your car will try to give you a better job if you show your appreciation of his skill. Your grocer will try to give you the best fruit if you will praise him for his skill in selecting the best.

And don't you think that all homes would be happier if every member of the family would form the "habit of thinking" and the "habit of appreciation" and PRACTICE these habits at all times?

Well, habits, either good or bad, are easily formed. If your self-examination shows even a tendency toward the habit of grouchiness, replace it with the "HABIT OF THINKING" and the "HABIT OF APPRECIATION".

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DO THIS NOW Right NOW! Think of something you can sincerely praise in whomever is nearest to you at this moment! Be sure that the praise is SINCERE. Then tell them about it enthusiastically!

You will probably discover that to sincerely appreciate and praise, like thinking, at first will require somewhat of an effort. But it is a worthwhile effort so start forming that habit THIS VERY MINUTE.

We warn you that if the person you show appreciation to looks surprised, it is a pretty good indication that you are more of a grouch than you realize.

Now try the experiment and start forming this new, delightful, happy habit. It will pay dividends wherever you go for the rest of your life.

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APPRECIATION is simply a form of Thankfulness.
BE APPRECIATIVE and all your joys will be Multiplied IMMEDIATELY.
BE THANKFUL and more blessings shall pour down upon you.
LET THOUGHTFUL APPRECIATION course through your every act and deed.

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Don't wait for Thanksgiving Day to be Thankful. Let every day be Thanksgiving and express APPRECIATION to all you contact. There is something good in everyone. FIND IT AND TELL HIM ABOUT IT — ENTHUSIASTICALLY AND SINCERELY!

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Thus we progress on The Path, Beloved Companion, in appreciation for each other and for God.

FOR GOD IS ALL: AND ALL IS GOD
WE WISH THEE - HIS BLESSINGS.

The Mayans

P.S. Read this lesson again and perhaps you will appreciate it more!